



CSC (UK) Limited
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Vacancy: Sales Engineers

SALARY: Up to £50k OTE

BENEFITS: Company car, private health and pension

LOCATION: Nationwide appointments available

If you're a Structural Engineer wanting a change of career, look no further. We're recruiting dynamic, personable and self-motivated structural engineers to join our UK sales force.

No sales experience? Don't worry

We're committed to supporting our sales engineers which is why you will receive:

- Full sales and product training
- On-going support and development from our UK sales team
- Growth and advancement opportunities

The role

This is a challenging and exciting role in a results driven environment. You will:

- manage your own time to achieve challenging sales targets
- generate sales opportunities with prospective clients
- cold call and set meetings
- meet with prospective clients (at senior level) to assess requirements and introduce CSC solutions
- give technical demonstrations of the software
- prove the commercial and technical benefits to the client
- close the sale and maintain client relationships

Successful candidates

We're looking for candidates who:

- are structural design engineers with a minimum of one year's experience in building structures
- want to capitalise on their engineering experience, but who want to do something different from pure consulting engineering
- are hungry, competitive and commercially aware
- want to earn more than possible in consultancy
- have a confident and outgoing nature with good communication skills
- are willing to travel throughout the UK and Ireland
- are mature enough to manage own time
- work well in a friendly and dynamic team environment

A bit about us

CSC has an enviable reputation for providing high quality software solutions for Structural Engineers. Boasting brand names such as TEDDS, Fastrak and Orion, CSC is truly a market leader. Operating since 1975, we are a global company with offices in the UK, USA, Asia, Malaysia and Australia.

We have ambitious expansion plans to grow the business over the next 12 months. To achieve these plans we are actively recruiting structural engineers to become Regional Sales Engineers throughout the UK.

Interested?

If you're up for a fresh challenge in sales, please email your CV and covering letter to recruitment@cscworld.com